

Agility At Enterprise Scale.

Propel your business change through cloud technology

Previous Outcomes

- Ability to execute rapidly provision new tools and technology in 15 minutes
- **100x** faster query performance – reducing a large join query from 12 minutes 45 seconds to 3 seconds
- **10x** reduction in costs post migration to AWS platform for high street retail bank
- **75%** effort reduction when introducing structured approach and new tools to deliver an accelerated application migration assessment

Do these challenges sound familiar?

Driving change and innovation

- Lack of agility built into existing IT infrastructure delivery means IT is seen as a blocker to innovation.

Ability to innovate with minimum risk

- Improving agility whilst still maintaining control over systems, processes and data.

Unable to scale resource as required

- Enabling scalability within the business from both a technology and resource perspective to drive transformation at scale.

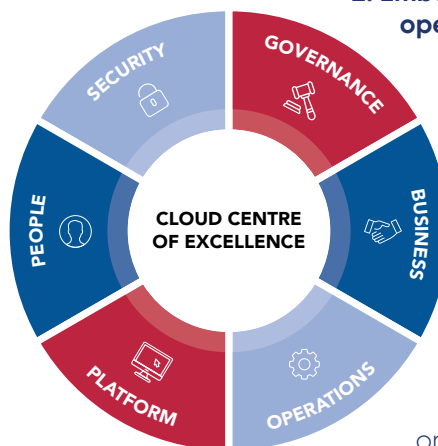
We understand that technology is only one challenge enterprises face. People and process are just as crucial to driving the operational changes needed to make cloud work. Our cloud specialists work with you to create a platform to transform at scale, increase adoption and develop the right ways of working to deliver change. We help fill any skills gap with experienced enterprise cloud specialists to upskill existing teams and accelerate deployment.

ECS enables enterprises to upskill their people, operations and technology to better deliver their objectives and respond in real time to changing business needs. Our approach is underpinned by our innovative Delivery Pods™, focused on the following:

1. Strategic consultancy services

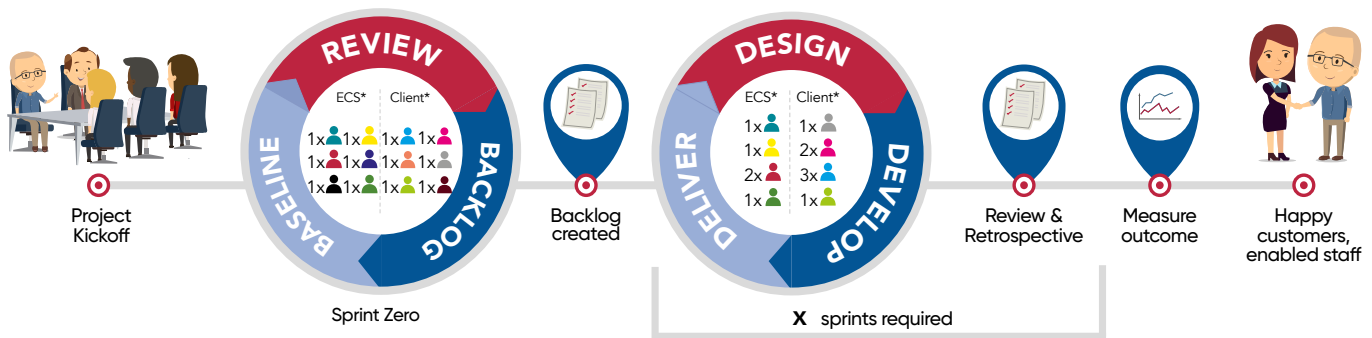
- Develop a cloud strategy aligned to the organisation's wider objectives
- Understand where the organisation currently is on its cloud journey and develop a roadmap to success
- Develop the business case and value measures to support chosen strategy and evidence success
- Create Proof of Concept and pathfinder initiatives to demonstrate how investing in cloud will deliver long-term value

2. Embedding cloud services in your daily operations



- Use our Delivery Pods™ to embed outcome-focused cloud specialists into your existing teams to drive successful project delivery
- Enable your team in new ways of working, tools and technology
- Establish the Cloud Centre of Excellence and operating model to deliver and run cloud within the wider organisation

How our Cloud Delivery Pods™ work:



ECS

- Scrum Master
- Cloud Architect
- Security Architect
- Cloud Engineer
- Infra Architect
- Operations Arch

Client

- Software Engineer
- Architects
- Platform Engineers
- Product Owner
- Business Analyst
- Infrastructure Engineer

* Team size and composition dependent on requirements, outcomes, timelines etc.

WE IMPLEMENT. WE INTEGRATE. WE OPTIMISE. YOU SUCCEED.

Innovate with lower failure costs

We work with you to upskill your people, processes and technology. This enables you to innovate with minimum risk, reducing time to market and driving customer satisfaction.

Ability to meet business needs

Streamlined processes so you can better deliver on your objectives and respond in real time to changing business needs.

Transform at scale

We help you secure competitive differentiation by accelerating the pace of your transformation using our Delivery Pod™ approach to change the way you change at scale.

Deliver IT change securely

Our enterprise native consultants understand the complexity of delivering value for the wider business whilst maintaining service availability. We understand how to achieve agility at scale with control and consideration.



Why we're different

Our consultants deliver cloud, customer experience transformation, continuous improvement and engineering capabilities in one team. This means you get process, engineering and best of breed technology to deliver better customer experiences. Our experience working with some of the largest and most heavily regulated businesses in the UK to accelerate their customer journey transformation also means we put compliance and security at the heart of every solution.

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