

Maximise the Value of Cloud.

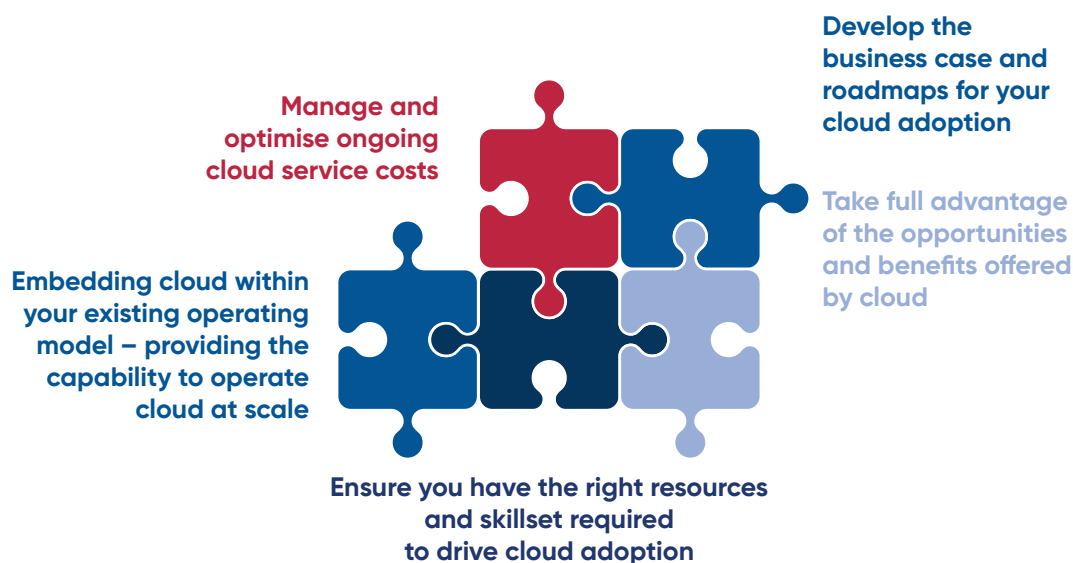
Realising ongoing business value from your cloud adoption

Previous Outcomes:

- 80% cost reduction through transformation of legacy data warehouse platform
- Refocused strategy and business case for the global transformation programme of a data science organisation
- Enabled analysis of cloud billing, cost optimisation opportunities and identification of cloud waste resulting in 25%+ cost reduction

So you're adopting cloud, but are you facing the following challenges?

- **Driving value from your cloud investment**
Unsure how to drive value from an operational perspective, including improving performance, productivity and realising cost efficiencies.
- **Tracking and planning your cloud spend**
Scaling cloud whilst managing TCO and maintaining control of your costs.
- **Transparency of IT investment**
Ability to show insights into different functional areas of cloud and demonstrate a return on investment to key stakeholders.
- **Embedding cloud operations**
Ongoing challenges around adopting and embedding cloud operations within the enterprise restricting ability to operate the cloud at scale.



Accelerating value realisation with our Delivery Pods™

Our Delivery Pods™ provide outcome-focused teams that cycle depending on the skills required for successful delivery of your objectives. This means our Pods remain flexible so that your day to day team has exactly the right skills for what you need, at any stage of the project. They help enterprises transform at scale by embedding into existing teams to upskill them in new processes, tooling and ways of working, so your teams can more effectively respond to business needs.

WE IMPLEMENT. WE OPTIMISE. YOU GENERATE VALUE.

Increase productivity

ECS enables you to drive value realisation with fit for purpose processes and technology. With the addition of our Delivery Pods™, we simplify and optimise your processes, improving staff productivity and reducing total cycle time. This means you can free resource to focus on value adding activity rather than traditional or legacy IT operations.

Reduce your TCO

Whilst cost savings are generated when moving to the cloud in terms of compute, storage, and network, the implementation of new tools and ways of working also enables you to better navigate your platform. You gain transparency on costs, flexibility around your IT investment and a migration roadmap tailored to your business needs, so you can quickly see improvements in cost efficiencies and TCO.

Demonstrate the value of IT

ECS works with you to establish KPIs, dashboards and value measures, so you become better positioned to demonstrate the value of cloud to the wider business.

Cloud native thinking engineered in the enterprise

Our consultants are enterprise natives with expertise gained from working with some of the UK's largest businesses and financial organisations. We help you cut through the complexity of existing systems and processes to bring you closer to realising the benefits of your cloud platform.

Accelerate your cloud transformation at scale

Secure a competitive differentiation by accelerating the pace of your transformation. With proven technology and our agile Delivery Pods™ approach, we immerse new tools, skills and ways of working into your culture to drive value across the business.



Why we're different

Our consultants deliver cloud, customer experience transformation, continuous improvement and engineering capabilities in one team. This means you get process, engineering and best of breed technology to deliver better customer experiences. Our experience working with some of the largest and most heavily regulated businesses in the UK to accelerate their customer journey transformation also means we put compliance and security at the heart of every solution.

ecs.co.uk | 0207 403 0477

enquiries@ecs.co.uk